# Recently completed reports

# **Market Insight Reports**

# Report Title: Prospectus

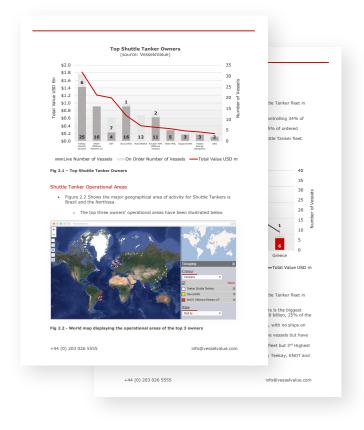
### Prepared for: European Investment Fund

**Report Contents:** This report covers an introduction to shipping and the world fleet, including total fleet breakdown by value, number, size (DWT, TEU etc.), analysis of second hand and newbuild markets across all sectors and general supply and demand analysis. Further analysis is carried out on Bulkers, Tankers, Containers, LPG and general cargo vessels covering fleet development in size, number of S&P transactions and charter rate analysis.

## Report Title: Shuttle Tanker Report

### Prepared for: Chinese financier

**Report Contents:** Complete market overview of the Shuttle Tanker sector, covering introduction to Shuttle Tankers, fleet breakdown by owners, operators, size, type and value, charter rate information, recent sale and purchase activity, demolition activity and trade analysis.



## Report Title: Tanker Market Outlook Q1 2018

Prepared for: S.E. Asian bank

**Report Contents:** Macro oil market trends, shipping market developments, worldwide fleet profiles and market returns for VLCC, Suezmax, Aframax, Panamax / LR1, MR2 and MR1 Tankers.

**Report Title:** Full Sector and Vessel specific Analysis on a Cruise Ship

**Prepared for:** Chinese bank

**Report Contents:** Analysis of historical and current trading patterns, introduction and breakdown of the Cruise vessel market and suggested options for next steps for the Cruise vessel i.e. sale, demolition or charter.

### Report Title: Investor Report

Prepared for: Australian Investment Bank

**Report Contents:** Bulker and Tanker market values, broken down by ship type to cover VesselsValue matrix figures, percentage change, fixed age values, fleet data, order/S&P data, fleet development, trade details, ton mile demand, average speeds, loading and discharging and charter rates.

## Report Title: Investor Prospectus

Prepared for: Asian Tonnage Owner

**Report Contents:** Detailed summary of the global fleet breakdown by vessel type, tonnage, value, owner, sale and purchase activity, newbuild and demolition activity, management, employment methods, earnings cash flow, supply and demand balance and new regulations current and possible future impact. The report is split by ship type i.e. VLCC and outlines the above for each fleet.

#### **Report Title:** How an Offshore Asset is Sold

Prepared for: Japanese financiers

**Report Contents:** Step by step process for selling an Offshore asset on the secondhand market from marketing the sale to closing meeting and delivery.



# Values Reports

Report Title: Fixed Age Historical Low Analysis

**Prepared for:** Chinese bank

**Report Contents:** Using the VV Fixed Age tool, an analysis of which shipping sector and sub sectors are at their historically low levels for use in an in house risk modelling tool by the client.

Report Title: Valuation Analysis of an LR3 Tanker

Prepared for: London law firm

**Report Contents:** LR3 Tanker analysis including market valuation, specification, charter rates, fixed age and earnings analysis, recent comparable sales, and recent market developments for the sector and possible future cargoes.

**Report Title:** Full Valuation Analysis of Six Offshore Supply Vessels

Prepared for: US Offshore Owner

**Report Contents:** Created for a US offshore owner looking to purchase 6 vessels from another US offshore owner. Report covers market valuations, demolition values and DCF valuations.

Report Title: Valuation Analysis of an Aframax Tanker

Prepared for: London Shipping company

**Report Contents:** Market valuation, Condition Adjusted Valuation, fixed age analysis, DCF valuation and forecast value for an Aframax Tanker.

**Report Title:** Historical Valuation Report on Large Platform Supply Vessels

Prepared for: Norwegian Offshore Broker

**Report Contents:** 0-year, 5-year, 10 year and 15-year fixed age values from 2007 to 2019 for Large Platform Supply Vessels.

**Report Title:** Offshore Jack Up Rig Value Forecast Assessment

Prepared for: Japanese Leasing company

**Report Contents:** VesselsValue valuation methodology, current market conditions in the Jack Up sector and a biannual forecast from 2017 to 2027 for an offshore Jack Up drill rig.

Report Title: Capesize Forecast Report July 2018

Prepared for: Chinese bank

**Report Contents:** Capesize forecast report for 8 – 10-year old vessels.



# **Competitor Reports**

**Report Title:** Competitor Report

Prepared for: Aberdeen Oil and Gas company

**Report Contents:** Overview of Nigerian based oil and gas operators, including fleet values, individual vessel values, AIS information, trading patterns, charterers and vessel specs.

# **Company Reports**

**Report Title:** Full Company Report on a US listed Offshore owner

Prepared for: US investment fund

**Report Contents:** Ownership breakdown, employment profile, live value, historical value, newbuild value and recovery rates on a specific US based Offshore owner.



# **Trade Reports**

Report Title: Tanker Trade Analysis

Prepared for: US Tanker Owner

**Report Contents:** In depth trade analysis of, LR2, LR1, MR2 and MR1s, covering supply and demand metrics, supply and demand ratio vs charter rates, average speeds laden and ballast and top exporting regions.

### Report Title: AIS Gap Analysis

#### Prepared for: US Tanker Owner

**Report Contents:** Detailed and in-depth analysis of AIS gaps that occur in a chosen time frame. AIS gap duration and locations are analysed to highlight any notable AIS "dark" periods. Reported AIS information is analysed, such as the captain's destination and the draft, alongside detailed vessel activity such as stoppages and journeys, before and after the AIS gap. Detailed written analysis, mapping and tracking screenshots and AIS positional information can be used to support an investment decision.

### Report Title: Port Charges

### Prepared for: Government Entity

**Report Contents:** Detailed monthly report outlining total port charges and individual port costs within a country. Includes port call data and activity for cargo vessel types (I.e. loading, discharging, cargo operations etc.), time spent in port and port charges: pilotage, wharfage, ships due, berthing and mooring.

#### Report Title: Shipping Costs

### Prepared for: Government Entity

**Report Contents:** Monthly report outlining total freight revenue into a country. Includes global journeys data for cargo vessel types, laden and ballast indicators, journey durations, start and end locations and charter rates. Data provided in the form of summary pivot tables and charts for easy analysis.

#### Report Title: Vessels "In Zone" Report

Prepared for: Ship Repair Company

**Report Contents:** Bespoke report outlining a count of vessels in a pre-defined trading region zone, including vessel details such as vessel age, vessel flag, ownership information, ship type and vessel size. Both current and historical vessel data was provided based on AIS and geographic zone information, to help target vessels in the vicinity.

Report Title: Tanker Floating Storage Report

Prepared for: Tanker charterer

**Report Contents:** Timeseries of different tanker types (clean and dirty) acting as floating storage in different geographic locations, based on Trade stoppages data. Data provided as a daily count of tankers in floating storage and a % of the total live fleet. Used to monitor market crude market conditions.

# Report Title: Stationary Vessels / Reactivation Report

### Prepared for: US Cruise owner

**Report Contents:** Daily count of stationary cruise vessels that have been stopped for 7 or more days in different geographic locations, based on Trade stoppages data. Data provided as a daily count of stationary vessels, total size, and a % of the total live fleet. Count and list of vessels that have reactivated and are engaged in an underway journey, including relevant vessel details and company information.

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